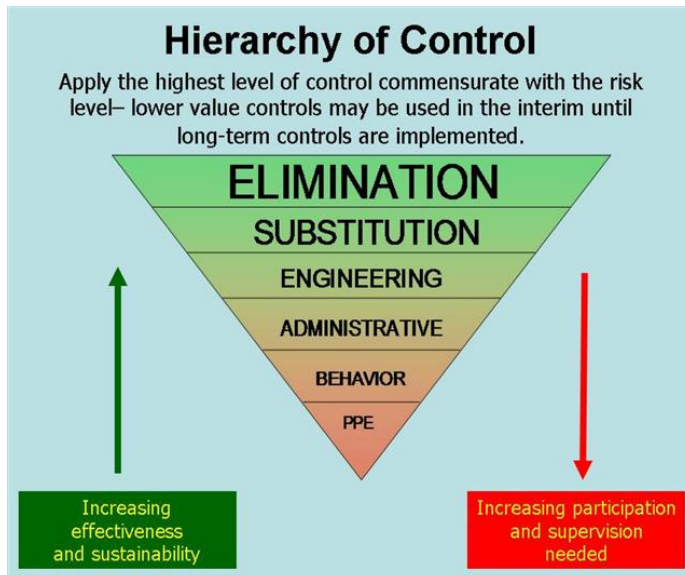


## Operator Safety, Not Cost, is the Primary Concern

By most measurements, the latest results of California workers' compensation insurers aren't too different from the results of states across the country: the cost of each case is getting higher. While the Workers Compensation Research Institute determined the average claim in Illinois was \$26,138, the average cost of a lost-work claim will be about \$65,000 according to the Workers' Compensation Insurance Rating Bureau of California.

Now, more than ever, controlling exposures to occupational hazards is the fundamental method of protecting workers and reducing costs. Traditionally, a hierarchy of controls has been used as a means of determining how to implement feasible and effective controls.



Many employers start from the bottom of the hierarchy when considering options. Some think that it is cheaper or simpler to change worker behavior or give them some protection against the hazard than to fix the cause of the problem. In the long run, this approach costs more in time and

Within the transportation industry, an important subset of injuries arises out of the operation overhead doors. While elimination of overhead doors is far from practical, **McLaren Doors** offers a real and permanent substitution for carriers. The **McLaren Doors 50/50 Advantage** offers a **50% lighter door with a 50% lower lifetime cost**. Replace the hazard with an industry leading 5-year warranty on all panels and 2-year warranty on all parts.